

Egnyte Streamlines eSignatures with Full DocuSign Integration

*New Integration Enables Secure Collaboration,
Provides End-to-End Document Visibility*

Mountain View, California (August 13, 2013) - As part of Egnyte's ongoing commitment to provide the most comprehensive file-sharing platform for the enterprise, the company today announced full integration with DocuSign's eSignature solution. Used in 188 countries globally by customers ranging from large multi-nationals to small businesses, DocuSign is the global standard for eSignatures. This integration combines the power of Egnyte's world-class enterprise file sharing and synchronization with DocuSign's eSignature transaction management platform to provide users with the ability to easily and securely access, share and manage documents that require a signature.

Businesses require integrated productivity and collaboration tools that enable their employees to be as productive as possible. This integration transforms the signature process by eliminating the need to clog valuable bandwidth with massive documents or waste reams of paper printing countless pages for signature. The powerful combination of Egnyte's hybrid file-sharing solution with DocuSign's cloud-based eSignature service blends the best benefits of on-premise and the cloud to redefine productivity for the document signing process.

Users have the choice over how to use these services together: they can send out a document for eSignature using DocuSign directly from the Egnyte web interface, or they can use DocuSign's mobile app from any iOS mobile device to select an Egnyte document for signature.

"Enterprises require instant and secure access to business-critical files. Our hybrid approach provides our users with access to the files they need, whenever and wherever business takes place," said Vineet Jain, CEO of Egnyte. "We're thrilled to announce this DocuSign integration as it enables our customers to quickly and securely sign, share and store those files that need signature right alongside all their other business-critical documents, such as Google Doc files."

DocuSign and Egnyte can support a variety of documents across the business that require a signature, such as contracts, HR paperwork and internal approvals; this integration is particularly important across certain industries, such as legal services, financial planning, healthcare and real estate. This new integration follows the company's recent announcement of its full integration with Google Drive.

"DocuSign's integration with Egnyte enables enterprises to collaborate and sign agreements wherever business takes them - whether it's in the construction zone or anywhere else deals get done," said Neil Hudspith, chief revenue officer at DocuSign. "We're pleased to partner with Egnyte to help businesses streamline and automate manual paper processes to keep business digital from start to finish. Our powerful integration enables complete document and transaction management with end-to-end visibility."

"Egnyte's integration to DocuSign provides mobility for our agents to send and request eSignatures on documents," said Ben Krichko, IT manager at Atlanta Fine Homes. "The ease and flexibility makes this not only appealing for our agents but transitions the work from the desktop to any mobile device."

About Egnyte



Over 1 billion files are shared daily by businesses using Egnyte's unique technology, which provides the speed and security of local storage with the accessibility of the cloud. Users can easily store, share, access and backup files, while IT has the centralized administration and control to enforce business policies. Founded in 2007, Egnyte is based in Mountain View, California and is a privately held company backed by venture capital firms Google Ventures, Kleiner Perkins Caufield & Byers, Floodgate Fund, and Polaris Venture Partners. For more information, please visit <http://www.egnyte.com> or call 1-877-7EGNYTE.

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